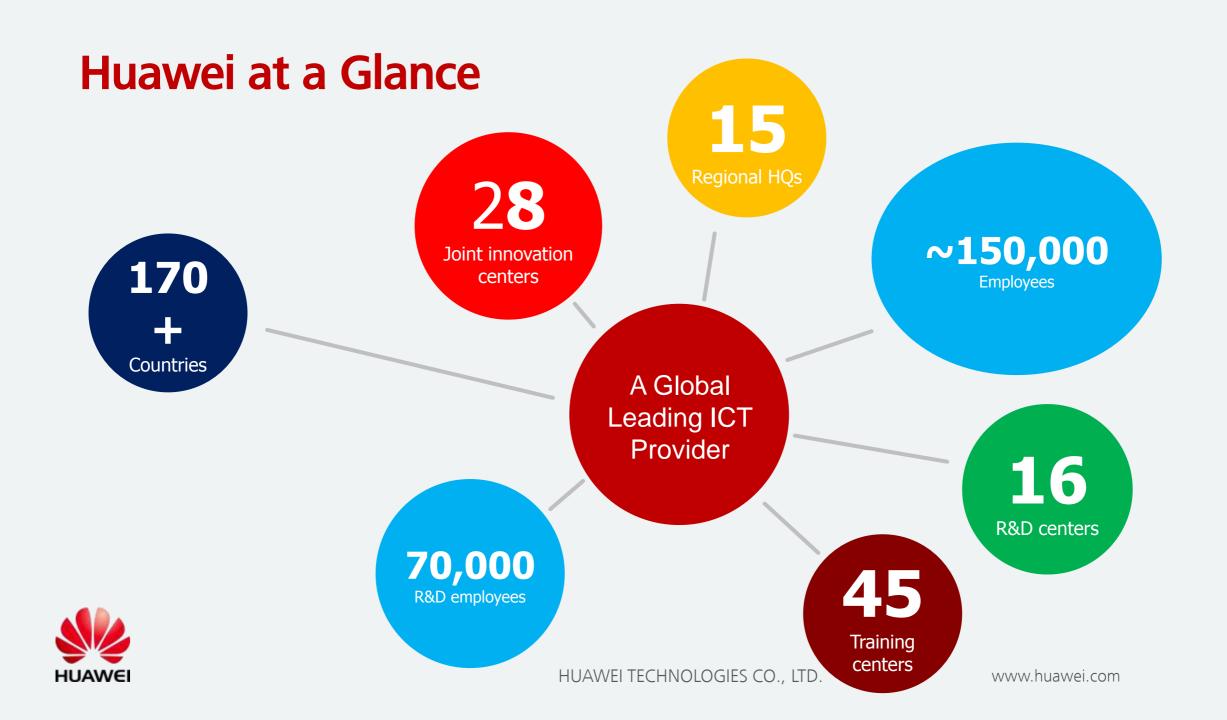


Småceller

Utfordringer og Utvikling

Eivind Mikkelsen 2014-06





Core Businesses

Carrier Business



- Fixed Network
- Wireless Network
- Telecom Software
- Core Network
- Service

Enterprise Business



- Enterprise Networking
- UC&C
- IT
- Services

Consumer Business



- Devices Business
 - Smart phone
 - Home devices
 - MBB devices
- Devices Chipset
- Devices Cloud



Serving global leading operators

Focusing on value industries

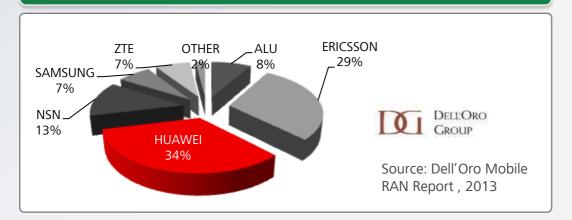
Serving hundreds of millions of consumers



Huawei Small Cell Commercial Advances



Market Share of Vendors in Small Cell 2013 (by Shipment)



Best Innovation Award from Small Cell Forum 2013

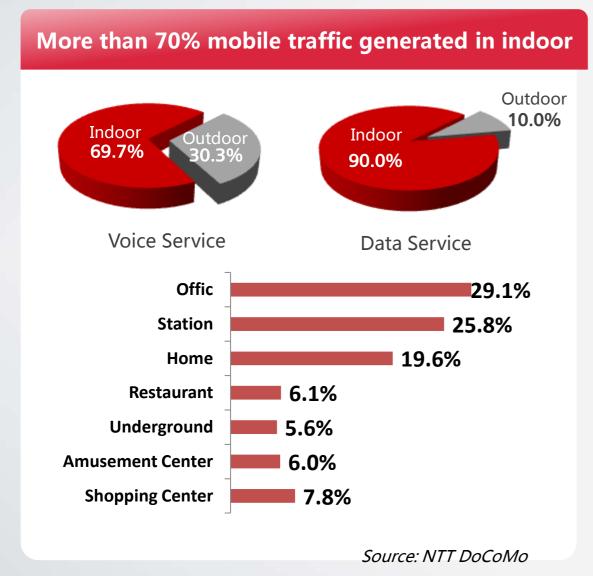


Huawei Leading in Small Cell Market

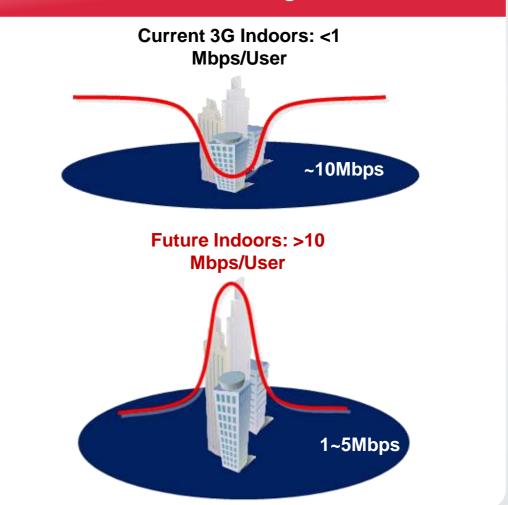


109 Small Cell Commercial Deployments, 21 LampSite Commercial Deployments, by 2014Q1.

Indoor Needs Higher Capacity & Better Experience



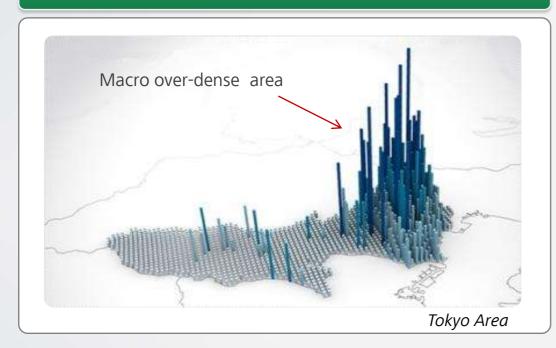
New business mode brings new revenue



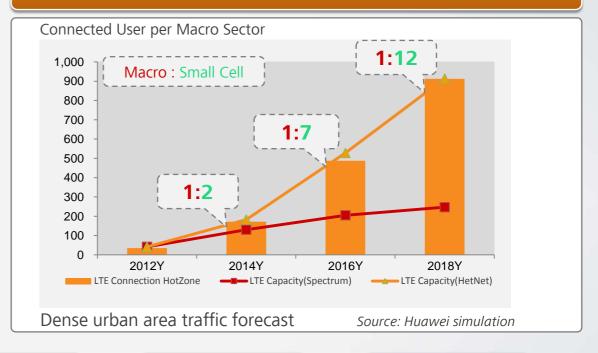
Massive Small Cell Deployment is Needed



Unbalanced load needs accurate deployment



Dense urban areas need massive small cell deployment





Stadium



Downtown Street



Shopping Mall



Office

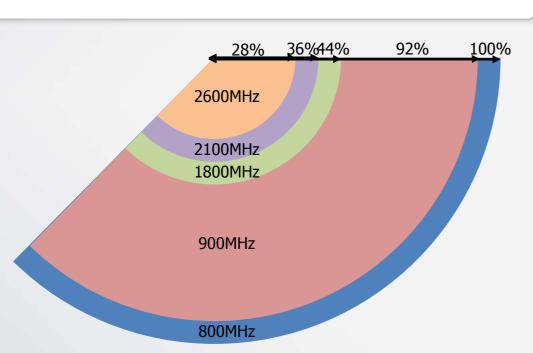


Cafeteria

High Frequency Bands are Suitable for SmallCell

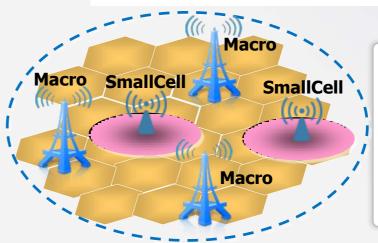


High frequency band, like 2.6G, 3.5G are being released for LTE technology. Due to the characteristic, especially poor penetration, high frequency band is really suitable for smallcell as outdoor capacity booster and deep indoor coverage.



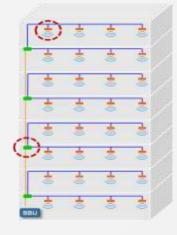
Comparison of Cell Radius: the DL edge rate 1000kbps

SmallCell: Outdoor Traffic Booster



SmallCell is deployed as capacity layer to enhance the cellular network for long term evolution.

SmallCell: Deep Indoor Coverage





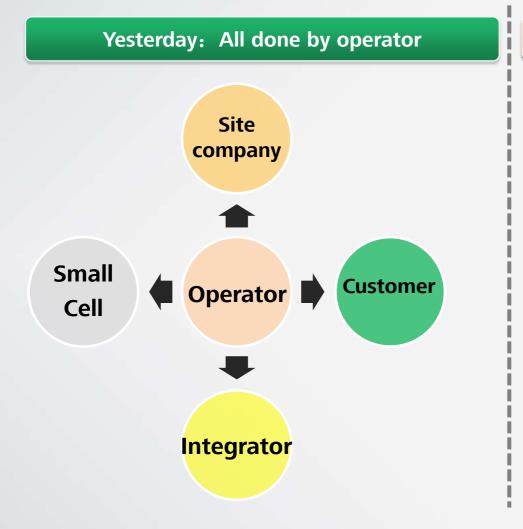
In general, indoor coverage system works on high frequency band, like

> GSM 1.8G, UMTS 2.1G or LTE 2.6G

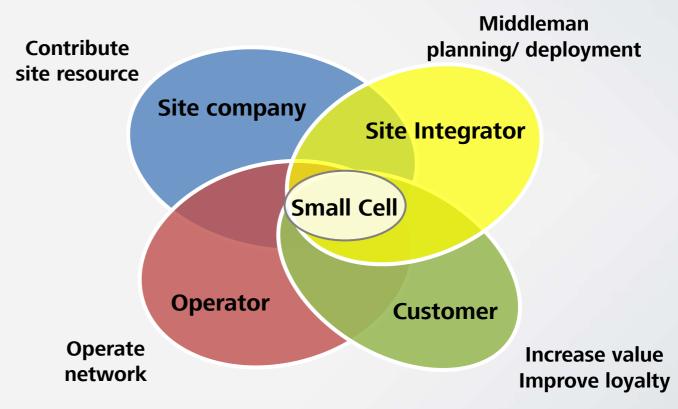
HUAWEI TECHNOLOGIES CO., LTD.

New Crowd-Sourcing Model: Win-Win





Today: share resource advantage; win-win



Main Challenges: Site Acquisition and Transmission



Transmission Microwave xPON/FTTx/DSL WiFi LTE Relay Wireless Backhaul Wired Backhaul

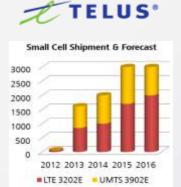
Site Acquisition





- Multi-win cooperation
- Flexible backhaul Solution
- 1000+ bus station available

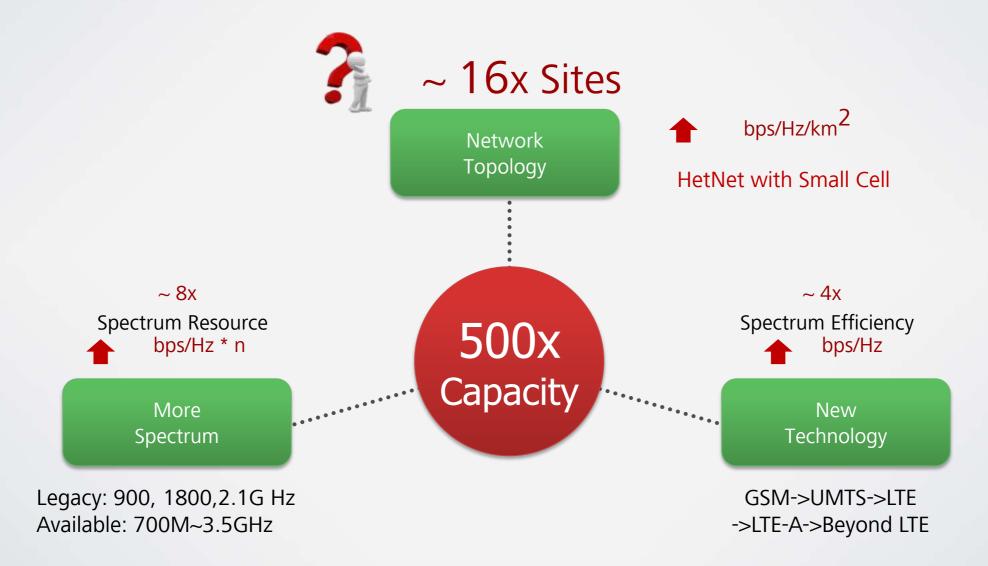




HUAWEI TECHNOLOGIES CO., LTD.

HetNet is Essential for Capacity Enhancement





World's Largest LTE Indoor Project: LampSite in Beijing International Airport

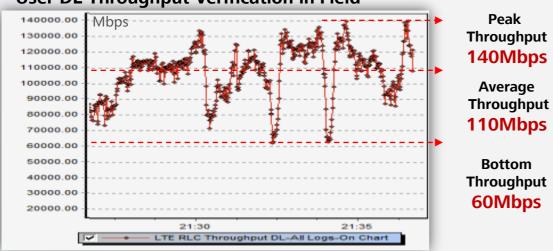


Deployment Statistics



- 3 Terminals, 1.4million m²,
- **80million** passengers yearly
- **2200+** pRRU, **440+**rHub,
- **48** BBU
- Reduce 40% network element than DAS

User DL Throughput Verification in Field



No RF Cable: Easy Deployment

Waiting Lounge



Cabling



Add Box



Phone Booth



Store



MWC: Lampsite deployment @ Fornebu





LampSite pilot at Fornebu

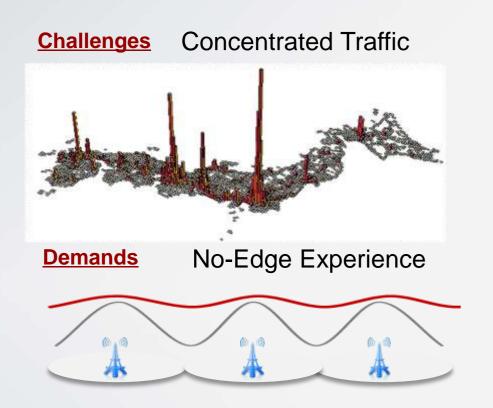
- Capacity and coverage for LTE1800 and UMTS2100
- 1000 users in six six-floor buildings
- 50 LampSites are part of the pilot
- With new technology, new processes and business models are needed

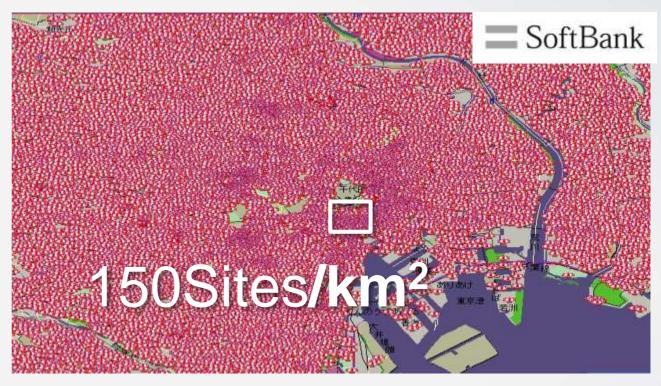






Small Cell and Wi-Fi Build MBB Everywhere





Source: SoftBank Public Presentations

Small Cell/Wi-Fi is the best choice for the most valuable Hot spot

SPØRSMÅL?